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Message Text

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PAGE 01 ADDIS 01882 140737Z

21
ACTION AF-06

INFO OCT-01 ISO-00 EB-07 AGR-10 AID-05 /029 W
---------- 091780
R 131415Z FEB 76
FM AMEMBASSY ADDIS ABABA
TO SECSTATE WASHDC 8157
USDOC WWSHDC
INFO AMEMBASSY NAIROBI

UNCLAS ADDIS ABABA 1882

COMMERCE FOR OIM/AF AND OED/MERD

E.O. 11652: N/A
TAGS: BTIO ECEM ET
SUBJECT: AMERICAN FIRM DISCUSSES FERTILIZER PLANT WITH ETHIOPIAN GOVERNMENT

1. AGRICO, TULSA OKLAHOMA FERTILIZER FIRM, HAS HELD SERIOUS DISCUSSIONS WITH ETHIOPIAN GOVERNMENT AUTHORITIES REGARDING CONSTRUCTION OF FERTILIZER MIXING AND BAGGING PLANT IN ASSAB. PLANT WOULD REPORTEDLY COST IN THE NEIGHBORHOOD OF US$3 MILLION AND CAPITAL WOULD BE PROVIDED BY EPMG. AGRICO WOULD ASSURE SUPPLIES OF BULK FERTILIZERS (PHOSPHATES AND NITRATES) AND WOULD PROVIDE TECHNICAL EXPERTISE.

2. IF THE MIXING AND BAGGING FACILITY IS SUCCESSFULLY ESTABLISHED, CONSIDERATION MAY BE GIVEN TO FUTURE ESTABLISHMENT OF FULL SCALE FERTILIZER PROCESSING FACILITY WITH MUCH LARGER INVESTMENT. GIVEN PRIORITY EPMG IS ACCORDING TO AGRICULTURAL DEVELOPMENT, EMBASSY AND AID MISSION BELIEVE THERE IS GOOD CHANGE OF INITIAL MIXING AND BAGGING PLANT BEING ESTABLISHED, ESPECIALLY IN VIEW OF APPARENT LACK OF NEED FOR AGRICO TO INVEST EQUITY CAPITAL IN THE PROJECT.

3. THIS REPORT IS FOR COMMERCE AND STATE BACKGROUND AND SHOULD NOT BE DISCUSSED WITH AGRICO'S COMPETITORS AT THIS TIME. APPEARANCE OF OTHER US FIRMS EXPRESSING INTEREST IN PROJECT COULD JEOPARDIZE AGRICO'S EFFORTS.
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HUMMEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FERTILIZER INDUSTRY, DEVELOPMENT INVESTMENTS, FOREIGN INVESTMENTS, BUSINESS FIRMS
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Draft Date: 13 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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